

Re: Business Opportunity Rule R511993
From: Catherine A. Brown,
Submitted: July 4, 2006

First of all, thank you for striving to protect the integrity of quality business opportunities like Quixtar!

I've been a Quixtar Independent Business Owner (IBO) for 7 years, and have achieved the Platinum level. I've been extremely pleased with my experience, and will continue to build my Quixtar business as it's allowed me to retire from my job, and has been a positive influence on my children as well!

I do have a few serious concerns about the proposed rule, and I trust that you will carefully consider how you will be affecting the lives of hundreds of thousands of business owners who are legitimately practicing free enterprise.

7-Day Waiting Period

Because our business is not a pyramid (we don't get paid for —getting people in—), and because we help people to become Independent Business Owners (we've always been taught to go at the prospects' pace - some want to go faster than others) this 7-day waiting period is unnecessary...especially since prospects can receive a FULL REFUND if they change their minds!

List of References

This flat-out is a violation of my privacy. Under no circumstances do I want people to receive my name, address and phone number unless I personally give it to them! Can you imagine how this would be abused???

No other corporation in this country is required to provide the personal information of people who held jobs prior to someone being hired! Do you know the private information of who held your position prior to you???

Plus, prospects are like gold. This is how my family makes its living, it's how we pay our bills as I need to treasure and hold completely confidential all prospects information! To share their names and numbers with other IBOs would be business suicide!

List of Legal Claims involving Quixtar and its IBOs

Any business that's grown to any size at all will have lawsuits brought against it as especially because that's how most Americans believe that they'll achieve wealth as by suing someone!

If our competitors know that we must publish all lawsuits, what's to stop them from filing claim after claim, just to affect our credibility? To require us to give prospects a list of past litigation would be not only unfair, but unrealistic, and would give disproportionate power to those lawsuit-happy whiners.

Disclosure of Income and Personal Private Financial Documents

Our compensation plan is merely a mathematical equation. If someone chooses to put numbers into the mathematical equation, predictable dollar figures will come out. Math is math! Period.

This is not a lottery, or a get-rich-quick scheme. It is a legitimate compensation plan as it's just math! Everyone is free to plug into the mathematical equation whatever figures they want as how ambitious I am or how lazy I am in no way affects the results a prospect could hope to expect.

When we show someone the business plan, we explain how the math works, and what kind of results they will see based on the efforts they're willing to put forth. To require disclosure of personal financial documents would imply that there was a possibility of some kind of subjectivity in our compensation plan. MATH IS MATH!!!! It works every single time.